

I. Cozy Chic company and product line:

Cozy Chic is a brand-new, modern women's clothing line that combines luxury fashion characteristics with the comfort of loungewear. Cozy Chic focuses on creating sleek, upscale garments that are made of organic materials to ensure high quality and reliability. This brand aims to help women feel confident and polished, without sacrificing comfort. Cozy Chic offers elevated loungewear that flatters and embraces the body, featuring tops, sweatshirts, and pants.

A. **Product Line:** Our product line celebrates the body by offering comfortable, stylish loungewear that can be worn throughout the day. Designed for both comfort and style, Cozy Chic's elevated loungewear is polished and versatile, making it perfect for both home and everyday wear. The Cozy Chic line features a collection of tops/tees, sweatshirts, and pants. The color palette consists of elegant neutrals, including white beige, crystal lake blue, platinum gray, and soft shell pink. Our goal is to create a product line that is comfortable yet sophisticated. Sizes range from XS to XL for both tops and bottoms, establishing inclusivity for all body types. We are a sustainable brand that prioritizes eco-friendly fabrics, such as organic cotton, bamboo, and lyocell, all sourced responsibly from Indonesia. Prices start at \$50 for tops, \$80 for sweatshirts, and \$100 for bottoms, offering luxury fashion at accessible price points.

B. **Target Market:** Our brand appeals to a wide range of customers across all ages, offering comfort and style for everyone—from young adults (ages 18-34) to adults (ages 30-50) and mature adults (ages 50+). We focus on providing cozy, versatile pieces that can be worn for relaxation at home or for casual outings. By incorporating high-quality organic fabrics and modern designs, this loungewear will attract customers who value both comfort and fashion. Though our company is relatively new and is just starting up, the website has been around for about six months, and we are continuing to refine our sourcing and manufacturing plan. We are continually improving upon sourcing and manufacturing to ensure greater customer satisfaction and efficiency.

- C. **Price Category:** Our price category ranges between \$50 and \$150. Tops/Tees are priced from \$50 to \$70, Sweatshirts from \$80 to \$120, and Pants from \$100 to \$150.
- D. **Further Acknowledgements:** At Cozy Chic we consider all the essential things that make loungewear both more enjoyable and fashionable for women to wear every day such as color, style, and comfort in our product line. Our sizes are also an important factor in highlighting size inclusivity, offering a wide range of sizes from Extra Small (XS) to Extra Large (XL). Our audience encompasses females of all ages, from young adults to mature women. The prices of our garments reflect our commitment to using sustainable fabrics, limiting the use of chemicals, and creating high-performance materials.

II. Divisions of Cozy Chic involved in sourcing:

- A. **Design:** Design is at every stage of the development process. It ensures that the final product reflects the company's identity, meets market demands, and is suitable for production. Designers at Cozy Chic are responsible for verifying that the products are not only visually appealing but are also practical to produce, are cost-efficient, and are consistent with the brand's core values. Considerations for Designers include the location where Cozy Chic will source the line, the availability of materials in that country, and the pricing structure for products sourced there.
- B. **Production:** Production brings the final product to market. As Cozy Chic sources a line, the Production Team ensures that our designs are assembled into tangible products while meeting quality standards, cost requirements, and delivery deadlines. Effective production management is important to a successful product launch. The Production Team works closely with the country where our products are sourced, supervising communication regarding pricing, production timelines, facility conditions, and shipping requirements to ensure the supply chain runs smoothly from the factory to final delivery.
- C. **Sales:** Sales provides valuable data that helps develop the product selection, pricing, and overall strategy at Cozy Chic. The Sales Team has a central role in guiding the sourcing process, ensuring that the final products align with customer preferences and are positioned to drive sales. They are responsible for confirming that products meet market demand, reflect customer needs, and are established for success in the marketplace. Additionally, the Sales Team verifies that products are ready for sale by a set date, collaborating with the production team and manufacturers in the sourcing country to make sure products are available on time.

D. **Marketing:** Marketing guarantees the right products reach the right market at the right time. At Cozy Chic, our Marketing Team provides valuable information that supports both marketing objectives and overall business success. This includes collecting consumer feedback, defining product positioning, emphasizing sustainability, and choosing the best distribution channels for the company. Additionally, the Marketing Team is informed daily about the status of our product collections, so that they will be ready to market at the most favorable time. Dates are scheduled in advance by the Marketing Team and the Manufacturer to allow a smooth introduction of our marketing and advertising campaigns.

E. **Merchandising:** Merchandising involves ordering the right products, setting the right prices, and positioning them effectively to meet consumer demand. Merchandisers are responsible for demonstrating that the products are well-presented, available when needed, and priced competitively to boost sales and profitability. Merchandisers work closely with designers to recognize and encourage current and upcoming trends, while also coordinating with distributors at the sourcing company to gather information on things like fabric, color, and other growing trends. This helps improve our operations in areas such as inventory planning, lead times, and quality control.

III. Production Country:

Indonesia is the country where Cozy Chic will base its production.

Indonesia's nominal GDP is estimated at around \$1.3 trillion USD, making it the 16th largest economy in the world. Indonesia is a major exporter of natural resources, including oil, coal, palm oil, gas, rubber, and coffee. Other notable exports include electrical appliances, textiles, and automotive components.

Indonesia's roads are not in great condition, so the government has invested in expanding and improving the Trans-Java toll road system, along with other major road projects across the country. The president serves as both the head of state and the head of government. Indonesia's current president, Joko Widodo (commonly known as Jokowi), has been in office since 2014 and was re-elected in 2019. Jokowi's administration has focused on infrastructure development, reducing poverty, and boosting Indonesia's global economic standing.

Indonesia's total labor force is estimated to be over 140 million people. The country has a relatively young workforce, with a median age of about 30 years. This is a positive feature for businesses, as it means a large share of the labor force is in the prime working age. While a large part of the workforce is unskilled labor, there is an increasing number of graduates entering the job market. Indonesia has a provincial minimum wage

system, meaning wages vary significantly across regions depending on the local cost of living and economic conditions. The minimum wage in Jakarta

(as of 2024) is about IDR 5.5 million (roughly \$350 USD) per month.

Indonesia's apparel industry is one of the most significant sectors within the country's manufacturing base, making a notable contribution to its exports and economic development. The Indonesian apparel industry, including textiles, garments, and footwear, generates billions of dollars in annual revenue. Additionally, Indonesia is one of the leading apparel exporters in Southeast Asia.

Indonesia has a well-established textile industry and is focused on apparel production. In addition to fabric, the textile and apparel industries require various other components, such as yarn, dyes, trims, accessories, and other raw materials.

Indonesia is a significant player in the global textiles and apparel market, with the industry making a considerable contribution to the country's exports and economic growth. Indonesia's textile and apparel exports are distributed across several key international markets, with the United States, Japan, the European Union, and China being the largest destinations.

Indonesia is a viable country for our clothing line.

The founders of Cozy Chic have thoroughly researched Indonesia and the benefits of its apparel market.

There are many reasons why this seemed like the best option for our company. Indonesia's high nominal GDP, its specialization in exporting natural resources, the Jokowi administration's focus on infrastructure development, a growing workforce, and its position as one of the leading apparel exporters in Southeast Asia all contributed to our decision to source production from Indonesia.

One of our founders also owns a lounge set from Indonesia that is of great quality and has had it for a while, with no signs of wear and tear over time.

IV. Apparel Contractor and Alternate:

Name: Yogi & Boo

Location: Bail Indonesia

Website: https://www.yogiandboo.com/

Description: Yogi and Boo follows 100% ethical and sustainable factory practices, prioritizes high-quality clothing manufacturing, and follows global industry standards for production. All of these factors align with Cozy Chic's core values as a company. We have selected them to be our exporter, manufacturer, and supplier. They are a reliable brand that delivers high-quality garments while remaining sustainable and coordinating with our scheduled production calendar.

Name: Sovana Bali

Location: Bali, Indonesia

Website: https://www.sovanabali.com/

Description: Sovana is a Balinese-owned and operated manufacturing facility. They value high-quality garments while also providing friendly and reliable customer service. They are perfect for smaller or startup businesses that don't have large orders.

V. Contract Type:

Full Package Sourcing (FPS)

At Cozy Chic, it is important that our designs are created by trusted and experienced vendors in the apparel and textile industry. That is why we use FPS contracting for our line. The vendor is responsible for design, product development, material sourcing, garment production, and product delivery. This allows us to focus on the merchandise plan, as well as the design and product line concept. Full Package Sourcing guarantees consistency in quality and assembly throughout the entire production process. Fabric sourcing for loungewear will be easier, as it is more beneficial for both the vendor and the customer when the vendor sources the fabric. Developing countries in Asia, such as Indonesia — the country we chose to manufacture our garments — are more skilled in full package sourcing than in cut, make, trim, or package sourcing contracts.

VI. Fabric:

Because we have decided to utilize a full package sourcing contractor, the vendor will be responsible for securing the fabrics for the loungewear garments.

Fabriclore.com

This wholesale fabric supplier in India supplies customized fabrics at a lower Minimum Order Quantity (MOQ). Fabriclore provides authentic pre-sourced fabrics, high-quality dyeing, and printing, custom design services, as well as quality inspection and testing.

They are an all-in-one bulk sourcing platform for fashion companies that provide a wide range of sustainable fabrics to choose from, which aligns with our brand and company mission. The fabrics they carry are Forest Stewardship Council (FSC), Global Organic Textile Standard (GOTS), and Better Cotton Initiative (BCI) certified. Fabriclore will act as a one-stop shop for Cozy Chic, supplying custom and sustainable fabrics for any garments needed for the line.

International shipping takes 21 to 45 days, depending on the printing method and the stage of design the collection is in. Discounts are available for bulk purchases, with transparent and competitive pricing.

80-gram poly-cotton fabric, plain weave, 44" width, is priced at \$1.01 per meter.

VII. Costing:

Cost Sheet: Tops

Style #: 0124	Garment: SculptEase Top	Manufacturing Cost: \$19.88
Category: Athleisure Apparel	Size Range: Womens XS-XL	Markup: 66%
Sample Size: Small	Delivered Date: July 14, 2025	Wholesale Price: \$33
Fabric Composition: 60% Cotton 40% Polyester	Colors Available: White Beige, Crystal Lake Blue, Platinum Gray, Soft Shell Pink	Retail Price: \$50

Size/Color	XS	S	M	L	XL
White Beige	50	50	50	50	50
Crystal Lake Blue	50	50	50	50	50
Platinum Gray	50	50	50	50	50

Garment: SculptEase Top	Description	Cost
Shipping	\$ per unit	\$1.00
Duty	% of labor/material	10%
Overhead	% of cost	10%
TOTAL		\$2.08

Fabric	Yardage	Price	Cost
[fabric]	0.75yds	\$1.01/yd	\$0.76
TOTAL			\$0.76

Trims/Extras	Quantity	Price	Cost
Brand Label	1	\$0.15	\$0.15
Care Label	1	\$0.10	\$0.10
Price Tag	1	\$0.05	\$0.05
Packaging	1	\$0.30	\$0.30
TOTAL			\$0.60

Labor	Cost
Cutting	\$1.00
Sewing	\$3.00

TOTAL	\$4.00

Final Costs	Cost
Fabric	\$0.76
Trims/ Extras	\$0.60
Labor	\$4.00
Shipping	\$1.00
Duty	\$0.54
Overhead	\$0.54
Total	\$7.44
Manufacturing Cost with Margin for Unexpected Costs	\$8.00

Cost Sheet: Pants

Style #: 0125	Garment: Luxe Lounge Pants	Manufacturing Cost: \$36.14
Category: Athleisure Apparel	Size Range: Womens XS-XL	Markup: 66%
Sample Size: Small	Delivered Date:	Wholesale Price: \$60
Fabric Composition: 60% Cotton 40% Polyester	Colors Available: White Beige, Crystal Lake Blue, Platinum Gray, Soft Shell Pink	Retail Price: \$100

Units Breakdown by Size and Color

Size/Color XS S M L XL

White Beige	50	50	50	50	50
Crystal Lake Blue	50	50	50	50	50
Platinum Gray	50	50	50	50	50
Soft Shell Pink	50	50	50	50	50

Cost Breakdown for Luxe Lounge Pants

Garment: Luxe Lounge Pants	Description	Cost
Shipping	\$ per unit	\$2.00
Duty	% of labor/material	12%
Overhead	% of cost	8%
TOTAL		\$4.84

Fabric Costs

Fabric	Yardage	Price	Cost
Poly Cotton blend	1.37 yds	\$1.01 /meter	\$1.38
TOTAL			\$1.38

Trims/Extras	Quantity	Price	Cost
Brand Label	1	\$0.20	\$0.20
Care Label	1	\$0.10	\$0.10
Price Tag	1	\$0.05	\$0.05
Packaging	1	\$0.25	\$0.25
TOTAL			\$0.60

Final Costs	Cost
Fabric	\$1.38
Trims/ Extras	\$0.60
Labor	\$8.00
Shipping	\$4.84
Total	\$14.82
Manufacturing Cost with Margin for Unexpected Costs	\$36.14 per unit2

Cost Sheet: Sweatshirts

Style #: 0126	Garment: Heavenly Crewneck	Manufacturing Cost: \$19.20
Category: Athleisure Apparel	Size Range: Womens XS-XL	Markup: 66%
Sample Size: Small	Delivered Date: July 14, 2021	Wholesale Price: \$48
Fabric Composition: 60% Organic Cotton/ 40% Polyester	Colors Available: White Beige, Crystal Lake Blue, Platinum Gray, Soft Shell Pink	Retail Price: \$80

Size/Color	XS	S	M	L	XL
White Beige	50	50	50	50	50
Crystal Lake Blue	50	50	50	50	50
Platinum Gray	50	50	50	50	50

Soft Shell	50	50	50	50	50
Pink					

Garment: Heavenly Crewneck	Description	Cost
Shipping	\$ per unit	\$2.50
Duty	% of labor/material	\$1.92
Overhead	% of cost	\$2.88
TOTAL		\$7.30

Fabric	Yardage	Price	Cost
[fabric]	1.5yds	\$0.92/yd	\$1.38
TOTAL			\$1.38

Trims/Extras	Quantity	Price	Cost
Brand Label	1	\$0.20	\$0.20
Care Label	1	\$0.10	\$0.10
Price Tag	1	\$0.15	\$0.15
Packaging	1	\$0.30	\$0.30
TOTAL			\$0.75

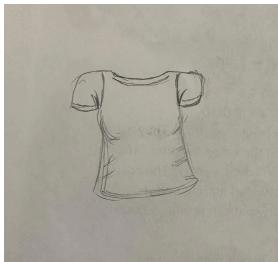
Lohor	Cost
Labor	Cost

Cutting	\$3.00
Sewing	\$5.00
TOTAL	\$8.00

Final Costs	Cost
Fabric	\$1.38
Trims/ Extras	\$0.75
Labor	\$8.00
Shipping	\$2.50
Duty	\$1.92
Overhead	\$2.88
Total	\$17.43
Manufacturing Cost with Margin for Unexpected Costs	\$19.20

Sketches + Flats









VIII. Labor Compliance:

Cozy Chic Code of Labor Compliance

This labor compliance code applies to all facilities, factories, suppliers, and any other manufacturing operations involved in producing goods for Cozy Chic.

Cozy Chic acknowledges the many legal and cultural contexts in which apparel and textile factories operate worldwide. This Labor Compliance Code outlines the necessary standards and requirements that all factories must meet to partner with Cozy Chic. Inspired by the core principles of human rights and well-being, this code serves as the framework for our employment practices, environmental compliance, and commitment to equal opportunity for all.

A. Compliance with Laws

- I. Compliance with Laws and Regulations manufacturers are required to follow all local, national, and international laws in place regarding operations. This includes but is not limited to, labor, environmental, and health and safety regulations.
- II. Adherence to Labor and Business Laws- manufacturers must adhere to applicable laws and regulations regarding labor rights, employment laws, lawful business practices, and ethical operations.

B. Environment:

- I. Minimizing Waste- waste is minimized and handled properly by implementing effective waste reduction strategies throughout the production process. Materials are reused and recycled whenever possible, and any waste produced is properly stored and disposed of in accordance with the laws of that country, adhering to ethical environmental standards.
- II. Water is valued we use the least amount of water necessary in garment production and reuse water in textile and apparel processing. The efficient use of water as a resource is promoted throughout the entire factory.
- III. Air emissions are minimized manufacturers are required to implement a process designed to minimize air emissions, using emission control systems, low-emission materials, and upgrading filtration systems.
- IV. Striving for energy efficiency and sustainable sourcing of materials our company's mission is to use organic and sustainable materials for our clothing, and the materials used to create the garments will follow the same standards. The reuse and recycling of products in the manufacturing process will help save energy and protect materials throughout garment production.

C. Labor

I. Child Labor

- a. Child Labor & Age Restrictions- manufacturers shall not employ workers below the legal minimum age in the country of operation or under the age of 16, whichever is higher. No one under 16 may be employed at the factory, and individuals under 18 will not be placed in hazardous conditions.
- b. Compliance with ILO Standards- the manufacturer must comply with the International Labor Organization (ILO) standards.

II. Discrimination

- a. Non Discrimination Policy- there is no discrimination against any employees based on age, gender, religion, ethnicity, sexuality, race, national origin, or any other status protected by applicable law.
- b. Equal Opportunities for Growth- all workers should have equal opportunities for growth and development.

III. Forced Labor

- a. Voluntary Employment & Freedom to Leave- workers must be employed voluntarily and have the right to leave their employment or shifts freely, with reasonable notice. No employee can be forced to stay beyond their scheduled shift.
- b. Prohibition of Coercive Practices- manufacturers must not engage in practices such as withholding passports or using threats or blackmail to pressure employees.

IV. Humane Treatment

- a. Prohibition of Harassment- harassment, abuse, or any inhumane practices or working conditions are strictly prohibited for all employees.
- Fair & Legal Disciplinary Practices- disciplinary practices must be fair, non-abusive, and in compliance with labor laws.

V. Wages and Benefits

a. Compliance with Working Hour Regulations- working hours, including overtime, must comply with local laws and not exceed the maximum limits set by the country's regulations. b. Timely Payment- employees must be paid at least the country's minimum wage for each hour of labor and must be paid in a timely manner.

D. Working Conditions

- I. Workplace Safety- the workplace is safe and takes measures to prevent accidents or injuries resulting from machinery or supplies in the factory.
- II. Safe & Hygienic Dormitories- dormitories and childcare facilities provided by the factory are not only safe but also hygienic. These spaces are cleaned and sanitized multiple times a week and do not contain any hazards that could harm employees after work or their children.
- III. Fire Safety & Emergency Evacuation Plans- fire and emergency plans are in place. Every room has multiple fire escapes, and there are multiple stairways supplied with elevators to ensure safe evacuation in case of a fire. No employees will ever be locked or barricaded inside the factory, preventing escape in the event of an emergency.
- IV. Compliance with Health Facility standards- the building is suitable for garment manufacturing — it complies with the health and safety standards of the country, is designed to accommodate the number of workers in each room, and is properly equipped to safely house the machinery and appliances used in each area.

Enforcing the Cozy Chic Code of Labor Compliance

Cozy Chic is committed to ensuring that its manufacturers strictly adhere to the labor compliance laws established for all factories involved in garment production. Vendors are required to treat employees ethically and with respect, ensuring humane working conditions, fair wages, and the overall dignity of all workers. Additionally, the environment must be treated with the same level of care and responsibility as the individuals contributing to the production process.

IX. Production Calendar:

Stages of Production

Pre-Production (Planning and Sampling): Weekly to Bi-Weekly.

Production (Manufacturing): 2-3 times per week (daily if urgent).

Mid-Production (Monitoring Quality Control): Every other week (weekly if needed).

Post-Production (Finishing, Packaging, and Shipment): Weekly, with increased frequency before shipment.

Pre-Production Calendar: Over the course of 1-2 months

Dates	Process of Production
March 3, 2025	Source all fabric, trims, notions, materials
March 10, 2025	Place order for materials, trims, fabrics
March 17, 2025	Brainstorm/plan production calendar
March 24, 2025	Production calendar approved
March 31, 2025	All materials received by manufacturer
April 7, 2025	Inspection completed on materials

Production Calendar: Over the course of 2-4 months

Dates	Process of Production
April 14, 2025	Begin making sample garments
April 21, 2025	Sample production received
April 28, 2025	Sample accepted for mass production

Mid-Production Calendar: Over the course of 1-2 months

Dates	Process of Production
May 5, 2025	Designs and patterns approved
May 12, 2025	Cut and Sewing approved
May 19, 2025	Fabrics move to assembly
June 2, 2025	Sewing and assembly is finished
June 9, 2025	Garments inspected for quality and assurance purposes

Post-Production: 1-2 months

Dates	Process of Production
June 16, 2025	Garments are prep for shipment
June 23, 2025	Items are counted and boxed
June 30, 2025	Labels are approved
July 7, 2025	Final inspection and shipment of packaging
July 14, 2025	Received by stores

X. Quality Assurance:

- Step 1: We will define our quality standards by establishing clear criteria based on industry standards, customer expectations, and regulatory requirements.
- Step 2: We will source high-quality materials and components to make sure they meet our criteria.
- Step 3: Review designs and prototypes to identify potential flaws early.
- Step 4: Check with our suppliers to ensure they adhere to our quality requirements.
- Step 5: Train our staff on quality procedures, expectations, and best practices.

During the production process, we will implement real-time quality checks at key stages to identify defects early. This will be done through the use of SPC (Statistical Process Control) to monitor and control production variability, utilize automated tools and software to test product function, and track materials and processes to quickly detect any problems that arise.

The final steps are to perform comprehensive functional and safety tests on finished products, conduct thorough visual checks to identify aesthetic or assembly flaws, carry out final audits to ensure the product meets all quality standards, provide necessary certifications, maintain detailed quality records for accountability, and establish a system for gathering customer feedback to continuously improve quality.

We chose the company Master Control to ensure proper production and testing best for consumers. Master Control values customer success. They take pride in innovative solutions, and love helping people bring products to life. They also have the best reviews.

XI. Shipping and Logistics

Products will be shipped back to the U.S. via ocean freight or air freight, depending on factors such as cost, volume, and urgency. Ocean freight is more economical for large, non-urgent shipments, while air freight is faster but more expensive. Ports like Long Beach, CA, and Newark, NJ are popular entry points due to their advanced infrastructure and logistics networks.

A logistics firm offers many benefits to our company, Cozy Chic. These include managing the entire shipping process — such as booking cargo space and handling documentation — ensuring compliance with U.S. import regulations, providing short-term storage and efficient delivery systems once products arrive in the U.S., and optimizing routes and transportation to reduce costs and delivery times.

Logistics Firms

https://clutch.co/us/logistics/shipping-companies
https://apexpress.com/?utm_source=clutch.co&utm_medium=referral&utm_campaign=d
irectory

https://clutch.co/profile/fulfillmentcom-fdc#highlights

Shipping Company

UPS Supply Chain Solutions:

https://scsapps.ups.com/forwardinghub/us/en/index?WT.srch=1&WT.mc_id=ds_gclid:CjwKCAiA0rW6BhAcEiwAQH28IrBVrp36sUWhNLJmCWDzRAa1u3tWCheWKqotlyawlyo9vh3UdZIO_hoCeeMQAvD_BwE:dscid:71700000071881651:searchterm:ups%20supply%20chain%20solutions&ds_rl=1300297&ds_rl=1300297&gad_source=1&gclid=CjwKCAiA0rW6BhAcEiwAQH28IrBVrp36sUWhNLJmCWDzRAa1u3tWCheWKqotlyawlyo9vh3UdZIO_hoCeeMQAvD_BwE&gclsrc=aw.ds

XII. Works Cited and Shipping Websites:

A. https://fabriclore.com/pages/indonesia-fabric-wholesale-supplier?srsltid=AfmBOo p5YuFalcanQ1OH699g5Vtab3Ec5m2L7B603Riuogca2oZHbXuv

- B. https://www.ilo.org/
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- D. https://asianinsiders.com/2023/10/24/indonesias-textile-and-garment-sector-is-growing-with-an-increasing-population-and-greater-export-demand/
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- F. https://clutch.co/profile/fulfillmentcom-fdc#highlights
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- H. Apparel Contractor: https://www.yogiandboo.com/
- I. Apparel Contractor: https://www.sovanabali.com/